

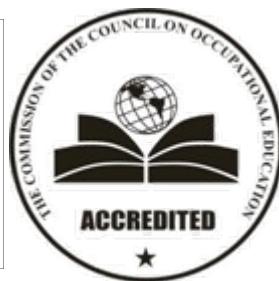


Transforming Contract Training



Placing the "M" in Contracting

July 23, 2004





Why a “Mission” Focus

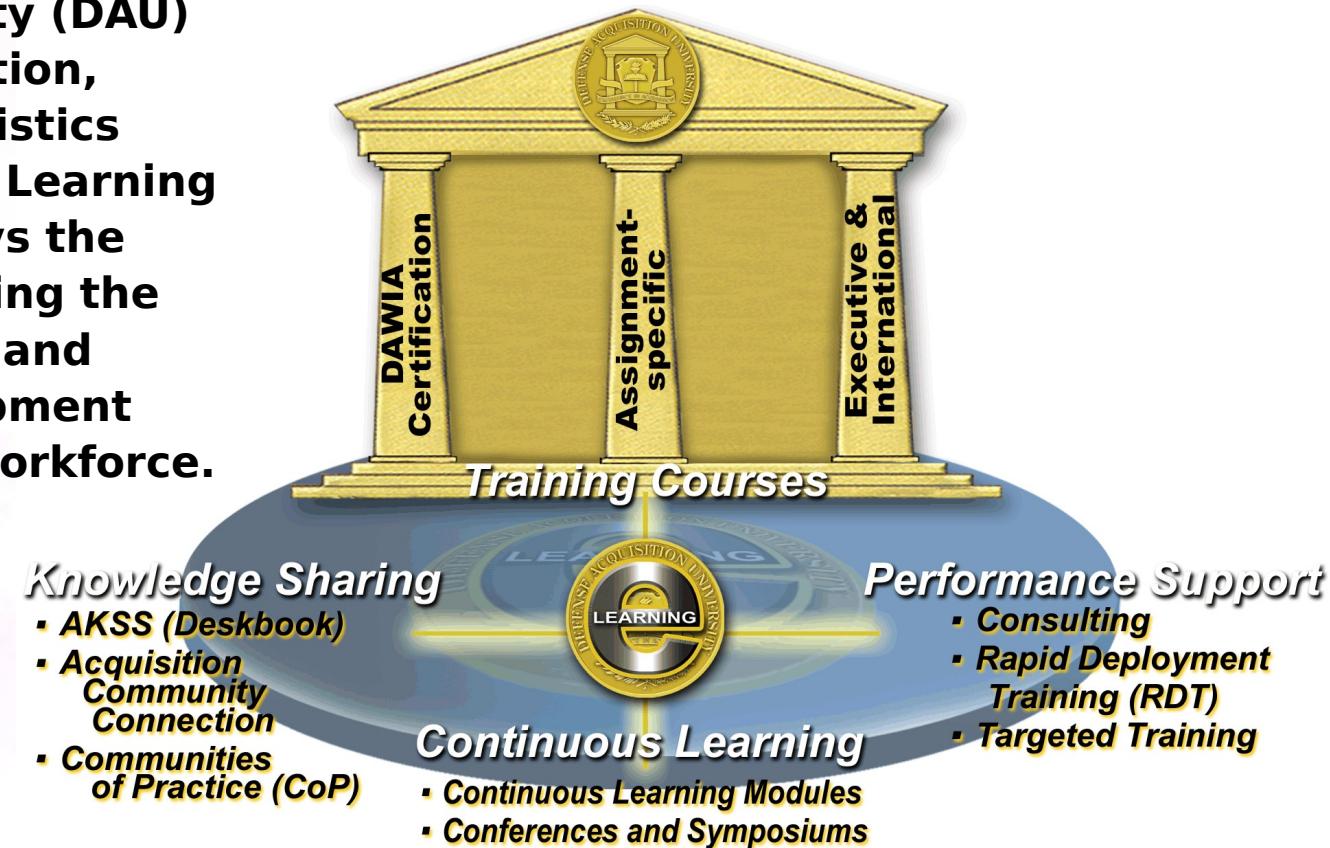
- Increasing reliance on Contractors to deliver “Mission Success”
- Shift focus of contracting professionals from the “contract” to the “mission” it supports
- Alignment of mission, requirement, contract, and performance assessment to deliver quality mission support



The Heart of the AT&L Training Transformation

In 2002, the Defense Acquisition University (DAU) adopted the Acquisition, Technology, and Logistics (AT&L) Performance Learning Model (PLM) that lays the foundation for meeting the career-long training and professional development needs of the AT&L workforce.

AT&L Performance Learning Model





AT&L Performance Learning Model

Contracting Training

Communities of Practice: CON CoP with topic areas for Contract Management, including Contract Environment, Acquisition Planning, Selecting the Source, Contract Administration.

Developing Contingency Contracting
A-76, Government Property,
Small Business Advisory

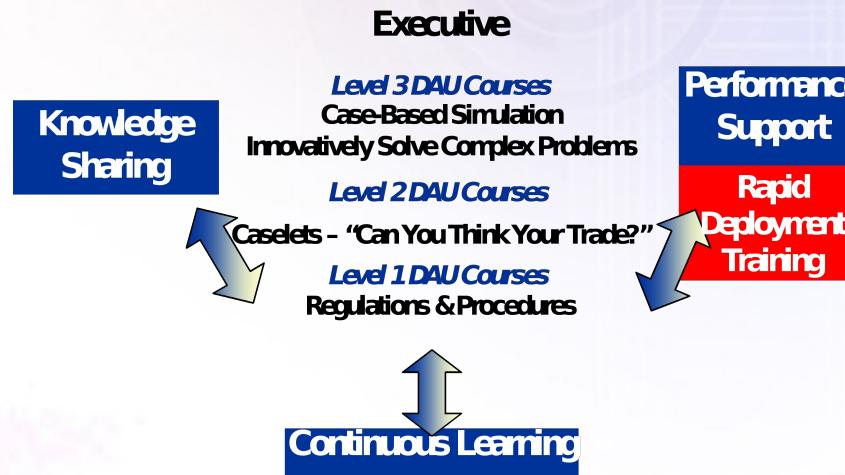
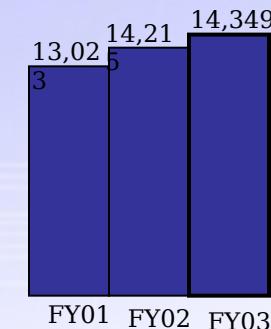
Training Highlights:

New Level One courses starting in July 2004.

CON 260 SADBU Advisor Training Aug 2004

CON Level I Restructure in Development

Con 353—New course started delivery 2003



Continuous Learning: Contracting related: DoD Purchase Card Tutorial, Commercial Item Determination, Contractual Incentives, Fiscal Law Tutorial, Section 803 Competition Requirements for Services, Green Procurement, Fundamentals of IPTs, Risk Management. **Just released: Business Management Modernization Program (BMMP), Provisional Award Fee Awareness, Performance-Based Services Acquisition (PBSA),** Pre-award Audit, Defense Contract Management

The PLM provides you with more control over your lifelong learning solutions. We have transformed our concept of learning to extend beyond the course itself

CON Performance Support: to DAR Council on DFARS Transformation. Targeted Just-in-Time Seminars and Training Sessions on Performance Based Service Contracting, COR, Alternate Dispute Resolution and **Interest-based Negotiations.**

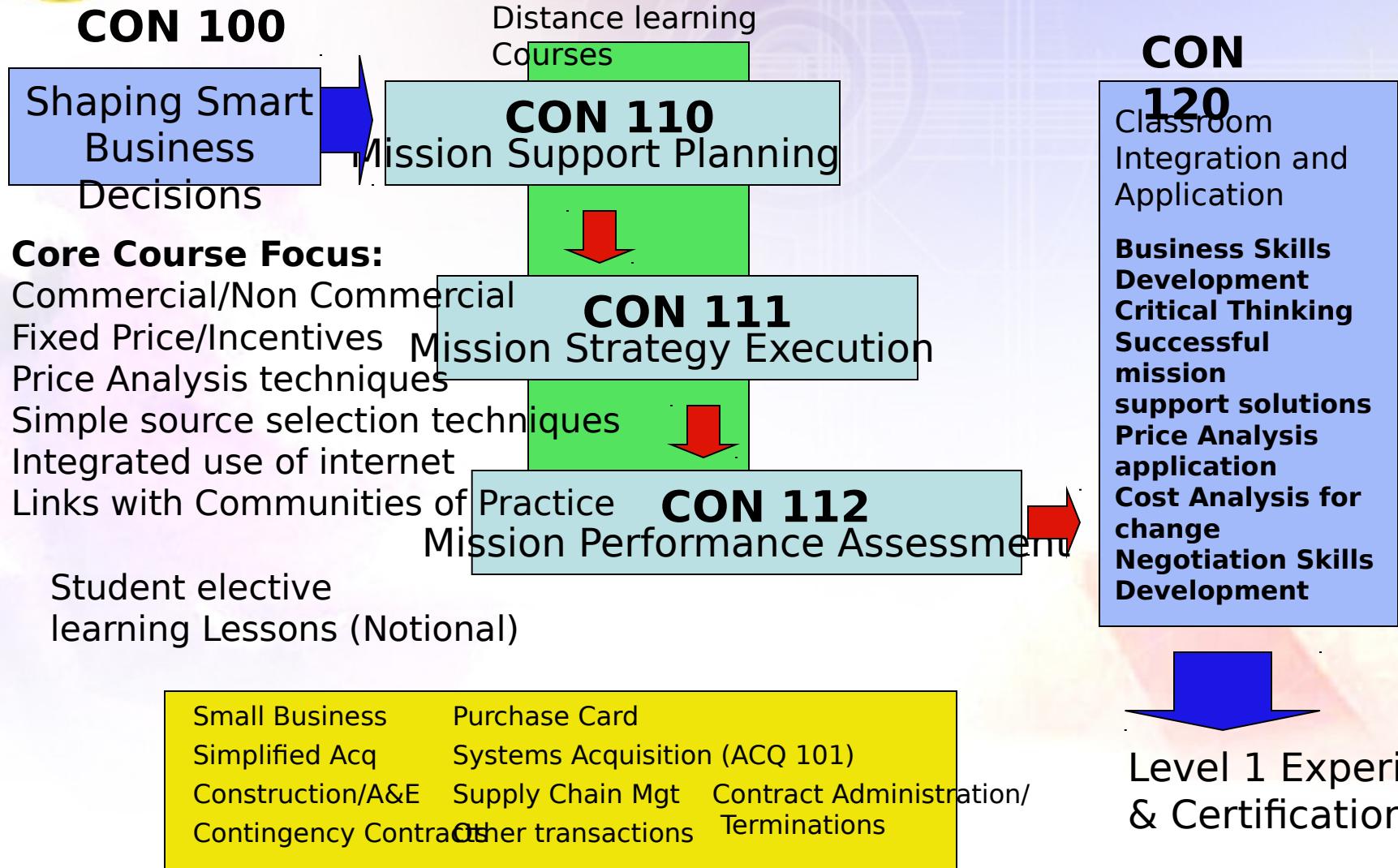


Transformation Philosophy

- Over 100 technical and business competencies provide the foundation for Curricula and course content
 - Build solid base of technical contracting knowledge
 - Incorporate critical thinking and problem solving to build professional business skills
- Develop a mission focused contracting workforce



CON Training Structure (Level 1)





Service Related Training

- Existing
 - PBSA Workshops
 - DAU Organic and 4 BPAs
 - Community of Practice
- Planned
 - Mission Focused Services
 - Developing with OFPP, GSA, NASA and DAU
 - Target audience: Anyone involved in services
 - Performance Based Requirements
 - Focused on developing PB requirements
 - GSA, FSS and DAU
 - Target audience: Requirements developers and contracting
 - Performance Assessment for Services
 - Target audience: COTS, requirements developers and contracting